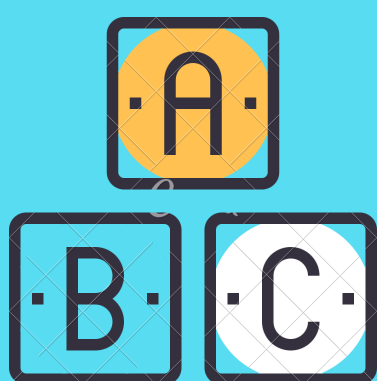


Quess Corp Ltd

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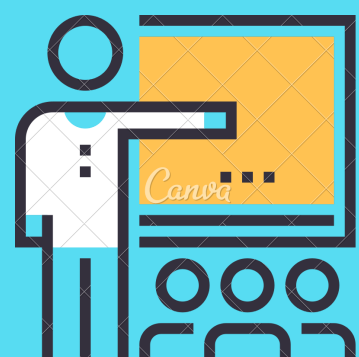


1.) ABOUT

Quess Corp Limited is India's leading business services provider and largest private-sector employer with over 3.84 lakh people on its rolls. With more than 2600+ clients all over the globe company has a revenue of abtINR 11,000 crores as on March 31, 2020.

GLOBAL PRESENCE

- Quess Corp has operations in Singapore, Malaysia, Philippines, Cebu, Vietnam, and Sri Lanka.
- Quess corp has an extensive partner network in Thailand, Indonesia, Hong Kong, China, Burma, Japan, and Bangladesh.
- Quess Corp operates in 10 countries with more than 3000 employees in North America, the Middle East

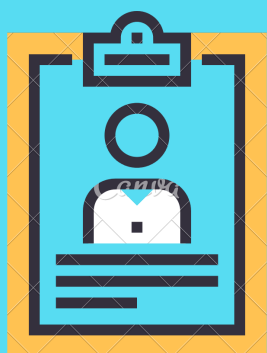


3.) SERVICES OFFERED

- Work Force Management
- Operating Asset Management
- Global Technology Solutions
- Adoption of digital and cloud technologies to keep OPEX down, cash-flows predictable, and customer experience more meaningful
- Integrated services through Paas, IaaS, ADM, BPO, Analytics, and GRC.

4.) FINANCIAL PERFORMANCE

- Strong Revenue growth, up 30% YoY
- EBITDA Up 42% YoY
- Operating PAT is up 11% YoY to ₹ 284cr
- Strong Headcount growth, up 21% YoY



5.) KEY ASPECTS

- India's Largest Staffing Team with 250,000+ Associates
- 13,000+ Hospital beds; 40,000 student beds & 220 Mn+, Sq.ft under management.
- 75,000 Telecom Towers
- 150,000 shipments per day across 51 cities
- Significant Increase in promoter Holding over past 2Qtr

CONCLUSION

With the COVID-19 hitting companies hard, companies would not be very reluctant to increase their operating costs by hiring new employees, leading to downsizing by decreasing the total head-counts and thereby relying more on companies such as Quess Corp by outsourcing non core activities to drive the costs further downwards.