

DARKHORSESTOCKS

**EPL**

*Formerly Known as  
Essel Propack*

**INFOGRAPHIC**

[www.darkhorsestocks.in](http://www.darkhorsestocks.in)

ESSEL PROPACK IS  
THE WORLD'S LARGEST  
MANUFACTURER OF  
LAMINATED PLASTIC  
TUBES AS WELL AS  
THE LARGEST GLOBAL  
SPECIALTY PACKAGING  
COMPANY IN THE  
WORLD



Blackstone Group  
currently holds around  
51% stake in the  
company.



## KEY STATS

It has over 2,600  
employees in 12 countries  
working through 25 state-  
of-the-art facilities.



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fundamentally strong  
idea every week.

LEADING THE  
PACK

EPL LTD

# ABOUT EPL

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EPL Limited (formerly known as Essel Propack Limited), is the largest specialty packaging global company, manufacturing laminated plastic tubes catering to the Beauty & Cosmetics, Pharma & Health, Food, Oral and Home. EPL is One of the only two global players in the tube space.



**Blackstone doesn't put any capital or cash in the company unless the management can deliver at least 15% return on that capital.**

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# PRODUCTS

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## ORAL CARE

EPL is the world's largest manufacturer of laminated tubes as well as Market leader in Oral care tubes which consist of toothpaste, almost any toothpaste you may use – be it Colgate or Patanjali or Promise or Pepsodent, the tube will be made by EPL.

## GLOW IN THE DARK

Glow in the Dark tubes is an exciting new product offered by EPL. As suggested by the name, these tubes illuminate in part or whole, in the absence of any light source. For example, if a brand wants to emphasize its logo or any other USP's in the dark, Glow in the Dark tubes would be an apt solution.



# FINANCIALS

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## KEY ASPECTS

EPL Acquired Creative Stylo Packs for 2.5bn . In line with its ambitions of scaling-up presence in Beauty and Cosmetics segment, EPL announced the acquisition of Creative Stylo Packs.

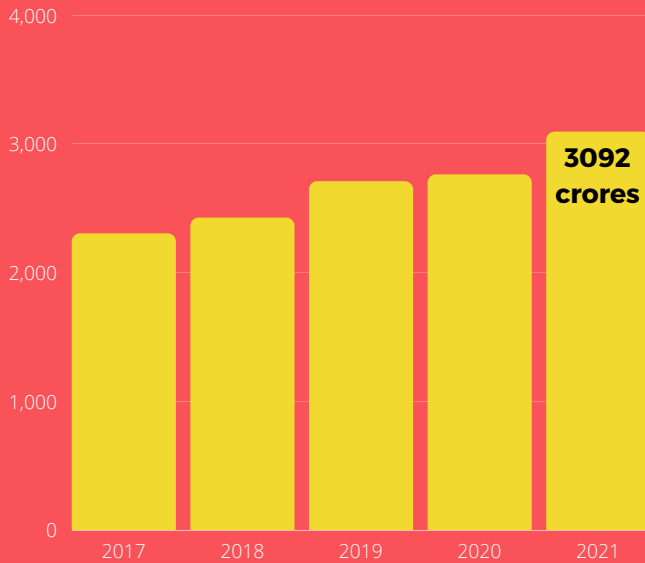
## TO CONCLUDE

Backed by strong management, Solid fundamentals with superior and experienced team leading the company EPL has just began its journey towards "Capital Efficient, Consistent Earnings Growth"

*This is one of our personal favorite darkhorsestock idea.*



# SALES GROWTH



Despite pandemic company has maintained consistent Sales with slight growth and stable Operating Profit Margins.

# RESULTS

## FOR QTR ENDED MARCH FY 21

- Net Sales at Rs 810 crore in March 2021 up 17.7% from Rs. 690 crore in March 2020.
- Quarterly Net Profit at Rs.57 crore in March 2021 up 14% from Rs. 49 crore in March 2020.
- EBITDA stands at Rs.140 crore in March 2021 up 1.4% from Rs. 138 crore in March 2020.
- EPL's EPS has increased to Rs. 1.8 in March 2021 from Rs. 1.54 in March 2020.



# OTHER FINANCIALS ASPECTS

## KEY ASPECTS

- Company has maintained steady Operating Profit Margins in 18-20% range.
- There has been reduction of debt to around Rs 62 crores over last year.
- Fixed Asset Additions is around Rs 172 crores over last year.
- EPL's current product pipeline is robust and substantially higher when compared to previous years. FY22 product pipeline is 30-40% higher than that of FY21.

## TO CONCLUDE

Going forward, EPL is expected to record double-digit growth on the back of strong order book pipeline. This will help it maintain over 20% margin in the medium-to-long-term. Our view is it can deliver 15% cagr over next 3 years.

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